



## Malaysian Investor Relations Association Berhad

(Company no. : 777008-W)

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### MIRA Insights

**"A look at the relationship between trading, ownership,  
fund flows and company valuation"**

*Speaker : Mr. Justin Reynolds, Managing Director – Asia Pacific, Ipreo*

Date	: 10 <sup>th</sup> March 2011, Thursday
Time	: 3.00pm to 4.30pm
Venue	: Training Room 3, Annexe Building, Bursa Malaysia, Exchange Square, Bukit Kewangan, 50200 Kuala Lumpur

# Topic Outlines

## **"A look at the relationship between trading, ownership, fund flows and company valuation"**

- ❖ Understanding institutional shareholder movements - not just "who" but also "why"
- ❖ Identification of key factors that drive institutional investors' decisions
- ❖ Proactive investor outreach Investor Relations programme through effective investor targeting
- ❖ Public shareholder filings vs Proprietary shareholder intelligence
- ❖ Trading vs Ownership

# Speaker's Profile

**Justin Reynolds**  
Managing Director, Asia Pacific



Justin Reynolds leads the Asia Pacific region for Ipreo, a premier provider of high quality data, market intelligence and productivity solutions that offers unparalleled capital markets expertise to the investment banking and issuer community.

Justin has worked in the fields of Investor Relations, Corporate Governance, Director Remuneration and Proxy Solicitation throughout EUMESA and Asia Pacific for over 14 years. Prior to joining Ipreo, Justin was a Partner at Sodali, a firm providing Shareholder Response Consulting and Shareholder Transactional services to listed companies, and prior to that, a Director at RiskMetrics Group. In both these roles, he had spent his time advising listed companies on strategies to overcome potential equity and debt risk issues that stem from investor relations matters that may have translated into valuation downgrades pre IPO, or shareholder activism at general meetings.

In 1997, after a time in fund management, Justin joined Georgeson Inc., the US Proxy Solicitor where he worked with companies on defensive and offensive tactics in proxy contests and tender offers. Justin also developed Georgeson's partnerships within EUMESA & Asia Pacific, developing strategies for listed and mutual companies' shareholder bases, during ordinary and extraordinary shareholder meetings. Justin was instrumental in the founding of the Sydney and Johannesburg offices for Georgeson.

Justin has spoken at numerous events throughout Europe, Middle East and Asia, including the House of Lords All Parliamentary Committee, the European Union, Hawkamah, Global Equity Organisation and The Japanese Directors Association.

Justin is a member of the Institute of Directors, Securities Institute, Investor Relations Society and Royal Society for International Relations.

# Registration Form

(10 March 2011)

	Name of participant	MIRA membership no.
1		
2		
3		
4		

Name of company : .....

Address : .....

.....

Tel. no. : ..... Fax no. : ..... Email : .....

Contact person : ..... Tel no. : .....

(Kindly make copies if more forms are needed)

**Fee :**

MIRA Member	Non-MIRA Member
2 complimentary seats per company	RM50.00

(inclusive of refreshments)

**Cancellation :** There is no refund for cancellation or non-attendance but substitutes from the same company are allowed. Admittance will not be permitted unless payment is received.

**Reservation :** The organiser reserves the right to make changes to the venue, date, speaker, fee and cancellation of the seminar if warranted by circumstances beyond the organiser's control.

**Registration & enquiries :** **Malaysian Investor Relations Association (MIRA)**

Contact Persons :

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**Closing date :** **04 March 2011**

**Payment** Enclosed is cheque/bank draft/MIRA voucher no. .... for the sum of RM..... made payable to "Malaysian Investor Relations Association".

***Registration is on first-come-first-serve basis. All registrations must be accompanied with the full payment. Registration made by fax must be followed immediately by payment.***